

Sophomores, ready to jumpstart your career?

We have many programs to help you explore and plan out your future.



Raymond James offers distinct programs for you to take your classroom learning and build a dynamic career within the financial services industry. Whether you're a finance major curious about investment banking, a computer engineering major interested in the latest technology to help manage wealth, or a management major eager to impact company performance through operations support, we have a program for you.

We are committed to expanding the diversity of thought and representation in our profession and highly encourage students who identify as Black, LatinX or female to apply for these opportunities. We offer multiple programs to support all students interested in learning and growing with Raymond James.

Participation in any of our exploration programs will give you a jumpstart to your career search through industry exposure, engaging directly with experienced professionals and in workshops designed to build your career skills. Most importantly, successful participants receive recruiting coaching and early access to our highly competitive, award-winning summer internship program. And of course, our best interns receive full-time offers to join Raymond James after graduation.

STUDENT PROGRAMS

No matter your calling, there's a place for you at Raymond James. Some of our areas include:

- ▶ Wealth management
- ▶ Investment banking
- ▶ Information technology
- ▶ Finance and accounting
- ▶ Capital markets
- ▶ Operations
- ▶ Infrastructure
- ▶ Marketing
- ... and more!

WHERE GOOD PEOPLE GROW

As a global financial services firm, Raymond James is focused on providing trusted advice and tailored, sophisticated strategies for individuals and institutions. Our business is people and their financial well-being. Real people – their lives, their goals, their communities and their futures – have been at the heart of our work since 1962 when Bob James decided to build a different kind of financial services firm.

OUR PROGRAMS

DIVERSITY FAST TRACK (DFT)

March 13 – 15 and May 15 – 17

We believe good people know the importance of culture and diversity and how it helps you create personal and professional value. This program gives students access to resources to leverage their diversity in the workplace. Spending three days at our global headquarters in St. Petersburg, FL will increase your knowledge and confidence so you can launch a great career. The March 13-15 session will focus on racial ethnic identity and the May 15-17 session focuses on gender identity.

INVESTMENT BANKING INSIGHTS

October 2024 and January 9 – 10, 2025

This three-part virtual series in October provides an overview of investment banking and the critical skills needed in corporate merger and acquisitions. Successful participants may be invited to the in-person, two-day sessions in New York City in January.

SOPHOMORE SHOWCASE

- ▶ December 20 – St. Petersburg, FL
- ▶ January 10 – St. Petersburg, FL
- ▶ April 4 – Atlanta, GA
- ▶ April 25 – St. Petersburg, FL
- ▶ April 25 – Chicago, IL

This one-day program gives top students the flexibility to drop in and get a view of life as an associate at Raymond James. We host Sophomore Showcase events in multiple locations so that if you are in any of our locations during winter or spring, you can come learn about our core business units – wealth management, capital markets, information technology and corporate infrastructure. You'll also gain valuable insight into our recruiting process.

HOW TO APPLY

We have one common [application](#) process for the Diversity Fast Track and Sophomore Showcase programs. You have the option to select your preferred program and dates. After submitting your application, you will be asked to respond to questions via video. Sophomore Showcase applications are reviewed on a rolling basis, so we encourage you to [apply](#) early.

Students being considered for the Diversity Fast Track will also be asked to complete a brief virtual interview with a Raymond James team member.

WHO IS ELIGIBLE

We are looking for ambitious and focused sophomore students interested in growing and working with great teams to help our clients achieve personal and financial success.

Eligibility criteria for ideal candidates:

- ▶ Be enrolled in an accredited university with a graduation date between December 2026 and June 2027
- ▶ Major in accounting, computer science, data science, economics, finance, information systems, marketing, management, math, sales, statistics, or any other business-related field
- ▶ Have a minimum GPA of 3.0 on a 4.0 scale
- ▶ Be passionate about a career in financial services and working with diverse teams and customers

The application deadline for IB Insights is **September 27, 2024**. All other sophomore program applications are due by **November 1, 2024**.

To stay in touch and get more information about any of these programs, join our student talent community at raymondjames.com/studentcommunity

RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // 800.248.8863 // RAYMONDJAMES.COM

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